## APFIM General Meeting

September 17, 2019
Attendance: See attached attendance sheet

Meeting Commenced at 7:00 pm.

## Welcome and Introductions (Denise Baum)

## Mattress Sale Fundraiser (Austin Millard/Colleen Beattie)

- October 5, 2019, $10 \mathrm{am}-5 \mathrm{pm}$ in Adams Cafeteria
- New, name brand mattresses, pillows, sheets, massage chairs
- Easy way for students to earn funds for student accounts
- Posters, yard signs, flyers available in band room; Facebook link and text "ADAMS" to 484848 for more info
- If unable to attend, can go to another school's sale (see Austin's Facebook upcoming events page) and tell them it is for Adams to get credit


## Director's Report (James Ferden)

- Thanks for support for HMB activities to date
- Reminder on communication emails and Remind codes for ensembles (see curriculum emails sent out this week)
- Highlight of upcoming key performance dates
- Football games on September 20, September 27 (Homecoming), October 11 (Senior Night), October 25 (at Stony Creek), Playoffs?
- Marching Band Festival on October 15 or 16 (rain dates of October 22 or 23)
- Fall Concert in gym on October 30, combined with choir concert

Treasurer's Report (Laura Land)

- See attached 2018-2019 and 2019-2020 reports
- Key highlights
- Extra money to this year's Great Idea fund - anyone can submit ideas using form on APFIM website
- Purchased summer uniform polos, family picnic, sousaphone covers, new color guard equipment, tenor saxophones, drum major hats, band camp expenses for drill charts and instructors
- Current year's budget activity includes incoming Option 2 income and grocery rewards, deposit for Band Banquet (Monday, April 27), meals for HMB
- Reminder to use reimbursement forms on the website
- Check student balances and get requests to Laura if wanting to use student funds for FL trip payment
- Uniform contract due by October 29 and $\$ 15$ for cleaning/alterations fee; cost increases on October 30
- Will send out membership list soon to review before it is printed in fall concert program


## Fundraising (Colleen Beattie \& Lisa VanOphem)

- Past fundraisers
- Jimmy Johns profit, \$460
- Panda Express restaurant night, \$48
- Noodles restaurant night, unknown
- Upcoming fundraisers
- Mattress sale on October 5, need 4-6 students to help
- CoZzzy sheet sale on now, sample in band room with paper order forms or order online, see details on email sent out
- Yankee Candle, catalogues in band room, online sales open now, catalogue sale October 7-25; 40\% profit
- Buffalo Wild Wings restaurant night October 21
- Hungry Howie's pizza certificate fundraiser coming in November
- SCRIP gift card order by October 7 for physical cards; can do e-cards at any time online. Have option to use credit card now, but it has a $2.6 \%$ fee whereas bank account linked orders are only 15 cents per order
- Spirit wear store will be reopened this Friday, September 20 for additional orders [Opened on Monday, September 23]


## Activities (Smiti Gupta)

- Many volunteer opportunities, including some coordinator positions still open Coordinators still needed for:
- HMB Formal Uniforms [Beth Poss, Christine Romanski volunteered after the meeting]
- Afterglows [Kim Arango volunteered after the meeting]
- Football game meals
- Volunteers needed for Senior Night recognition, October 11
- Monday, November 25 is Sarnia documentation collection night at 6 pm ; students need to turn in documentation of citizenship and sign up for parade buses

Meeting adjourned at 8:05 pm.
Next APFIM meeting is Wednesday, October 23 ${ }^{\text {rd }}$

APFIM
Date: Sept. 17,2019 ${ }^{\text {General Meeting }}$


| Adams Parents for Instrumental Music 2018-2019 Financial Statements 8/31/19 |  |  |  |
| :---: | :---: | :---: | :---: |
| ANNUAL INCOME AND EXPENSES |  |  |  |
|  | $\begin{gathered} 2018-2019 \\ \text { Budget } \\ \hline \end{gathered}$ | Actual <br> Year-to- <br> Date | Student Accounts |
| Income |  |  |  |
| Membership | 9,300.00 | 9,780.00 |  |
| Fundraisers (APFIM/Students) |  |  |  |
| Blaze Pizza (100/0) | 200.00 | 50.89 |  |
| Bowling Party (25/75) | 110.00 | 149.50 | 148.50 |
| Bravo (100/0) | 800.00 | 650.42 |  |
| Brick Pavers (100/0) | 400.00 | 357.00 |  |
| Buffalo Wild Wings (100/0) | 300.00 | 121.09 |  |
| Chipotle (100/0) | 720.00 | 378.28 |  |
| Cozzzy bedsheets (25/75) | 75.00 | 65.50 | 196.50 |
| Fruit Sale (50/50) | 1,000.00 | (87.55) | 248.00 |
| Gift Wrapping (25/75) | 75.00 | 83.63 | 251.51 |
| Guest Conductor (100/0) | 200.00 | 319.00 |  |
| Hungry Howie's (50/50) | 1,035.00 | 963.00 | 957.00 |
| Jimmy John's-2018 (50/50) | 550.00 | 550.00 | 550.00 |
| Jimmy John's-2019 (25/75) |  | 1,690.00 |  |
| Mattress Sale (50/50) | 1,050.00 | 1,337.50 | 387.50 |
| MOD Pizza (100/0) | - | 25.53 |  |
| Noodles (100/0) | 200.00 | 253.35 |  |
| Oceania Inn | - | 125.15 |  |
| Option Two (100/0) | 7,700.00 | 7,900.00 |  |
| Panda Express | - | 46.38 |  |
| Panera (100/0) | - | 107.19 |  |
| Red Wings Performance (25/75) | 275.00 | 457.50 | 706.50 |
| SCRIP (25/75) | 260.00 | 177.88 | 487.88 |
| Yankee Candle Adams Logo (25/75) | - | 51.00 | 207.00 |
| Yankee Candle (25/75) | 225.00 | 111.15 | 310.10 |
| Total Fundraisers | 15,175.00 | 15,883.39 | 4,450.49 |
| Other Income |  |  |  |
| AmazonSmile | 50.00 | 88.12 |  |
| Donations | - | 475.79 |  |
| Festival Ticket Sales | 250.00 | 247.00 |  |
| Grocery Store Rewards | 570.00 | 784.12 |  |
| Marching Band Maintenance Fees | 7,640.00 | 9,035.00 |  |
| Performances and Parades | 890.00 | 915.00 |  |
| Spiritwear (net of sales tax) | 850.00 | 2,110.15 |  |
| Other Income | 500.00 | 619.02 |  |
| Total Other Income | 10,750.00 | 14,274.20 |  |
| Total Income | 35,225.00 | 39,937.59 |  |
| Expenses |  |  |  |
| Assistant Marching Band Director | $(1,000.00)$ | - |  |
| Board Discretionary | $(2,000.00)$ | (404.19) |  |
| Concert Programs | (200.00) | (192.79) |  |
| Director Discretionary | $(3,000.00)$ | $(3,011.54)$ |  |
| DrumMajor \& ColorGuard/Drumline Captain Camps | $(1,820.00)$ | $(1,575.00)$ |  |
| Events/Recognition | $(9,590.00)$ | $(8,991.74)$ |  |
| Guest Musicians/Clinicians | (750.00) | (810.00) |  |
| Marching Band Camp | $(1,220.00)$ | $(3,992.66)$ |  |
| Marching Band Maintenance |  |  |  |
| Band Fare | (200.00) |  |  |
| Color Guard/Drumline Instruction | $(2,500.00)$ | $(2,265.00)$ |  |
| Drill Charts/Drumline Half Time | $(2,600.00)$ | $(2,480.00)$ |  |
| Dry Cleaning - Rain Jackets |  | (659.85) |  |
| Dry Cleaning - Uniforms | $(2,000.00)$ | $(1,305.00)$ |  |
| Gloves | $(1,000.00)$ |  |  |
| Half Time Sheet Music | (500.00) | (454.29) |  |
| Scholarships | $(2,100.00)$ | $(1,500.00)$ |  |
| Supplies/Administrative Expenses | (750.00) | (462.51) |  |
| Uniform Maintenance-Concert Bands | (500.00) | (423.80) |  |
| Uniform Maintenance-Marching Band | (100.00) | (118.00) |  |
| Uniforms-New Member Summer Polo | (800.00) | $(1,222.00)$ |  |
| Total Expenses | $(32,630.00)$ | $(29,868.37)$ |  |
| Current Year Ordinary Income/(Loss) | 2,595.00 | 10,069.22 |  |

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| Adams Parents for Instrumental Music 2018-2019 Financial Statements 8/31/19 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| DETAIL INFORMATION AND BANK BALANCES |  |  |  |  |  |
|  | $\begin{gathered} \text { 2018-2019 } \\ \text { Budget } \\ \hline \end{gathered}$ | Actual Year-toDate |  |  |  |
| Marching Band Camp |  |  |  |  |  |
| Community Snacks | (900.00) | (665.50) |  |  |  |
| Instructor Fees | $(2,800.00)$ | (2,800.00) |  |  |  |
| Chaperone Expenses | $(1,420.00)$ | (665.50) |  |  |  |
| Lanyards | (300.00) | (246.50) |  |  |  |
| Medical Staff | (480.00) | (300.00) |  |  |  |
| Supplies | (350.00) | (677.11) |  |  |  |
| Colombiere | (40,840.00) | $(43,713.00)$ |  |  |  |
| Camper Fees | 45,870.00 | 45,074.95 |  |  |  |
|  | $(1,220.00)$ | (3,992.66) |  |  |  |
| Events/Recognition Detail |  |  |  |  |  |
| 1st Home Game Dinner | 600.00 | 675.99 |  |  |  |
| 1st Marching Band Rehearsal Dinner | 100.00 | 191.41 |  |  |  |
| 5th Grade Concert-Lunch for WE | 130.00 | 136.00 |  |  |  |
| Awards | 2,300.00 | 2,534.05 |  |  |  |
| Awards Banquet | - | (262.49) |  |  |  |
| Band Council Activities | 300.00 | ( |  |  |  |
| Concert Afterglow | 400.00 | 113.07 |  |  |  |
| Festival Snacks | 100.00 | 110.77 |  |  |  |
| Game Day Apples | 350.00 | 147.38 |  |  |  |
| Homecoming Game Dinner | 200.00 | 417.41 |  |  |  |
| Hosting SCHS Game Dinner | 800.00 | 707.54 |  |  |  |
| Hosting-8th Grade Bands | 880.00 | 682.68 |  |  |  |
| Lemonade \& Cookie Reception | 150.00 | 195.46 |  |  |  |
| Mentor Program Meals | 150.00 | 259.25 |  |  |  |
| Mini Band Camp Dinner | 350.00 | 450.70 |  |  |  |
| Pep Band Food | -- | 171.51 |  |  |  |
| Pit Food | 350.00 | 254.73 |  |  |  |
| Pre Sarnia Family Dinner | 1,200.00 | 1,075.58 |  |  |  |
| Sarnia Bus Snacks | 100.00 | -- |  |  |  |
| Senior Banner | 860.00 | 860.00 |  |  |  |
| Senior Boutonniere | 70.00 | 96.39 |  |  |  |
| Senior Final Game Recognition | 50.00 | - |  |  |  |
| Tree Decorating Party | 50.00 | ${ }^{-}$ |  |  |  |
| Other | 100.00 | 174.31 |  |  |  |
| Total Events/Recognition | 9,590.00 | 8,991.74 |  |  |  |
|  |  |  |  |  |  |
| Bank Account Balances | APFIM <br> General <br> Funds | Permanent Reserve | Great Idea Fund | APFIM TOTAL | Student Accounts |
| Balance at 9/1/2018 | (482.21) | 5,000.00 | 7,138.43 | 11,656.22 | 1,599.44 |
| Curent Year Ordiinary Net Income/(Loss) | 10,069.22 | - |  | 10,069.22 | 4,450.49 |
| Transfers | $(7,987.01)$ |  | 7,987.01 | - |  |
| Purchases |  |  |  |  |  |
| Adams Bands Logo Mat |  |  | (194.76) | (194.76) |  |
| Z Racks for Concert Uniforms |  |  | (392.80) | (392.80) |  |
| Adams Bands Wall Plaque |  |  | (74.25) | (74.25) |  |
| Bass Drum Mallets \& Holders |  |  | (308.84) | (308.84) |  |
| Sousaphone Covers |  |  | (617.00) | (617.00) |  |
| Jazz Band Stands |  |  | (492.00) | (492.00) |  |
| Garment Bags for Women's Dresses |  |  | (256.40) | (256.40) |  |
| Dave Bennett |  |  | (300.00) | (300.00) |  |
| Printer |  |  | (325.00) | (325.00) |  |
| Color Guard Flags and Equipment |  |  | $(2,147.71)$ | $(2,147.71)$ |  |
| (3) Tenor Saxophones |  |  | $(1,950.00)$ | $(1,950.00)$ |  |
| (6) Formal Uniform Drum Major Hats |  |  | (742.98) | (742.98) |  |
| Student Funds Used/Overpayments |  |  |  |  | $(4,031.26)$ |
| Ending Balance | 1,600.00 | 5,000.00 | 7,323.70 | 13,923.70 | 2,018.67 |

## Adams Parents for Instrumental Music 2019-2020 Financial Statements 9/16/19

## ANNUAL INCOME AND EXPENSES

|  | 2019-2020 Budget | Actual Year-to-Date | Projected Annual | Student Accounts |
| :---: | :---: | :---: | :---: | :---: |
| Income |  |  |  |  |
| Membership | 9,500.00 | 50.00 | 9,500.00 |  |
| APFIM Fundraisiers |  |  |  |  |
| Brick Pavers | 350.00 |  | 350.00 |  |
| Guest Conductor | 300.00 |  | 300.00 |  |
| Option Two | 8,600.00 | 8,600.00 | 8,600.00 |  |
| Restaurant Nights | 1,750.00 | - | 1,750.00 |  |
| APFIM/Student Fundraisiers (25/75) |  |  | - |  |
| Cozzzy bedsheets | 65.00 |  | 65.00 |  |
| Hungry Howie's | 480.00 |  | 480.00 |  |
| Jimmy John's | 155.00 |  | 155.00 |  |
| Mattress Sale | 1,200.00 |  | 1,200.00 |  |
| SCRIP | 200.00 |  | 200.00 |  |
| Yankee Candle | 100.00 |  | 100.00 |  |
| Total Fundraisers | 13,200.00 | 8,600.00 | 13,200.00 | - |
| Other Income |  |  |  |  |
| AmazonSmile | 90.00 |  | 90.00 |  |
| Donations | 200.00 |  | 200.00 |  |
| Festival Ticket Sales | 250.00 |  | 250.00 |  |
| Grocery Store Rewards | 780.00 | 236.53 | 780.00 |  |
| Performances and Parades | 715.00 |  | 715.00 |  |
| Spiritwear (net of sales tax) | 1,500.00 | 90.00 | 1,500.00 |  |
| Other Income | - |  | - |  |
| Total Other Income | 3,535.00 | 326.53 | 3,535.00 |  |
| Total Income | 26,235.00 | 8,976.53 | 26,235.00 |  |
| Expenses |  |  |  |  |
| Board Discretionary | $(1,400.00)$ |  | $(1,400.00)$ |  |
| Concert Programs | (200.00) |  | (200.00) |  |
| Director Discretionary | (3,000.00) |  | (3,000.00) |  |
| Key Student Leadership Summer Camp | $(1,835.00)$ |  | $(1,835.00)$ |  |
| Events/Recognition | (9,600.00) | (975.90) | (9,600.00) |  |
| Guest Musicians/Clinicians | (850.00) |  | (850.00) |  |
| Marching Band Camp | $(3,938.05)$ | - | $(3,938.05)$ |  |
| Marching Band Maintenance | (560.00) | - | (560.00) |  |
| Scholarships | (2,100.00) |  | (2,100.00) |  |
| Spring Break Chaperone Fingerprinting | (200.00) |  | (200.00) |  |
| Supplies/Administrative Expenses | (650.00) |  | (650.00) |  |
| Uniform Maintenance-Concert Bands | (500.00) |  | (500.00) |  |
| Uniform Maintenance-Marching Band | (200.00) |  | (200.00) |  |
| Uniforms-New Member HMB Summer Polo | $(1,200.00)$ |  | $(1,200.00)$ |  |
| Total Expenses | $(26,233.05)$ | (975.90) | $(26,233.05)$ |  |
| Current Year Ordinary Income/(Loss) | 1.95 | 8,000.63 | 1.95 |  |


| Adams Parents for Instrumental Music 2019-2020 Financial Statements 9/16/19 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| DETAIL INFORMATION AND BANK BALANCES |  |  |  |  |  |
|  | $\begin{gathered} 2019-2020 \\ \text { Budget } \\ \hline \end{gathered}$ | Actual Year-to-Date | Projected Annual |  |  |
| Restaurant Night |  |  |  |  |  |
| Blaze Pizza | 50.00 |  | 50.00 |  |  |
| Bravo | 650.00 |  | 650.00 |  |  |
| Buffalo Wild Wings | 120.00 |  | 120.00 |  |  |
| Chipotle | 380.00 |  | 380.00 |  |  |
| MOD Pizza | 25.00 |  | 25.00 |  |  |
| Noodles | 250.00 |  | 250.00 |  |  |
| Oceania Inn | 125.00 |  | 125.00 |  |  |
| Panda Express | 50.00 |  | 50.00 |  |  |
| Panera | 100.00 |  | 100.00 |  |  |
|  | 1,750.00 | - | 1,750.00 |  |  |
| Marching Band Camp |  |  |  |  |  |
| Camper Fees | 45,074.95 |  | 45,074.95 |  |  |
| Community Snacks | (750.00) |  | (750.00) |  |  |
| Instructor Fees | (2,800.00) |  | $(2,800.00)$ |  |  |
| Chaperone Expenses/Fingerprinting | (500.00) |  | (500.00) |  |  |
| Lanyards | (250.00) |  | (250.00) |  |  |
| Medical Staff | (300.00) |  | (300.00) |  |  |
| Supplies, Gatorade, Bonfire \& Popsicles | (700.00) |  | (700.00) |  |  |
| Colombiere | $(43,713.00)$ |  | $(43,713.00)$ |  |  |
|  | (3,938.05) | - | (3,938.05) |  |  |
| Marching Band Maintenance |  |  |  |  |  |
| Marching Band Maintenance Fees | 8,400.00 |  | 8,400.00 |  |  |
| Disposable Rain Coats | (150.00) | - | (150.00) |  |  |
| Drill Charts/Drumline/Color Guard Half Time | (2,730.00) |  | (2,730.00) |  |  |
| Dry Cleaning - Uniforms \& Rain Jackets | $(2,520.00)$ |  | $(2,520.00)$ |  |  |
| Gloves | (850.00) |  | (850.00) |  |  |
| Half Time Sheet Music | (450.00) |  | (450.00) |  |  |
| Instructor Fees | $(2,260.00)$ |  | $(2,260.00)$ |  |  |
|  | (560.00) | - | (560.00) |  |  |
| Events/Recognition Detail |  |  |  |  |  |
| 1st Marching Band Rehearsal Dinner | 200.00 |  | 200.00 |  |  |
| 5th Grade Concert-Lunch for WE | 140.00 |  | 140.00 |  |  |
| Awards | 2,500.00 |  | 2,500.00 |  |  |
| Awards Banquet | - | 100.00 | - |  |  |
| Concert Afterglow | 150.00 |  | 150.00 |  |  |
| Festival Snacks | 150.00 |  | 150.00 |  |  |
| Family Picnic | 1,000.00 | 80.31 | 1,000.00 |  |  |
| Game Day Apples | 300.00 |  | 300.00 |  |  |
| Homecoming Game Dinner | 500.00 |  | 500.00 |  |  |
| Hosting RCS Game Dinner/1st Home Game | 800.00 | 795.59 | 800.00 |  |  |
| Hosting-8th Grade Bands | 700.00 |  | 700.00 |  |  |
| Lemonade \& Cookie Reception | 200.00 |  | 200.00 |  |  |
| Mentor Program Meals | 260.00 |  | 260.00 |  |  |
| Mini Band Camp Dinner | 500.00 |  | 500.00 |  |  |
| Pep Band Food | 200.00 |  | 200.00 |  |  |
| Pit Food | 300.00 |  | 300.00 |  |  |
| Sarnia Dinner | 700.00 |  | 700.00 |  |  |
| Senior Boutonniere | 100.00 |  | 100.00 |  |  |
| Senior Final Game Recognition | 100.00 |  | 100.00 |  |  |
| Senior Recognition Game Dinner | 500.00 |  | 500.00 |  |  |
| Tree Decorating Party | 100.00 |  | 100.00 |  |  |
| Other (Water, Paper Products) | 200.00 |  | 200.00 |  |  |
| Total Events/Recognition | 9,600.00 | 975.90 | 9,600.00 |  |  |
|  |  |  |  |  |  |
| Bank Account Balances | APFIM <br> General <br> Funds | Permanent Reserve | Great Idea Fund | APFIM TOTAL | Student Accounts |
| Balance at 9/1/2019 | 1,600.00 | 5,000.00 | 7,323.70 | 13,923.70 | 2,018.67 |
| Curent Year Ordiinary Net Income/(Loss) | 8,000.63 | - |  | 8,000.63 | - |
| Transfers |  |  | - | - |  |
| Purchases |  |  |  | - |  |
| Student Funds Used/Overpayments |  |  |  |  | - |
| Ending Balance | 9,600.63 | 5,000.00 | 7,323.70 | 21,924.33 | 2,018.67 |
|  |  |  |  |  |  |

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