## APFIM General Meeting <br> January 13, 2020

Attendance: See attached attendance sheet

Meeting Commenced at 7:00 pm.

Welcome and Introductions (Denise Baum)

## Director's Report (James Ferden)

- Thanks for successful end of the HMB season
- Highlight of upcoming key dates/events
- Mr. Ferden will be at a conference this weekend
- Any student needing to take final for marching band needs to schedule an appointment with Mr. Ferden
- Crosstown showdown pep band on Friday 1/24 at 5 pm. Students arrange own transportation to/from O'rena. Done by 10 pm.
- Chamber Ensemble Festival on Saturday 1/25 at RHS. Schedule will be emailed out.
- Jazz band starts 1/27 at 6:30 am; can still sign up.
- Solo and Ensemble Festival on Saturday 2/1 at RHS. Schedule will be emailed out.
- Pre-Festival band concert on Tuesday, 2/18 for Concert and Symphony Bands, 7 pm
- Pre-Festival band concert on Wednesday, 2/19 for Wind Ensemble and the VH and West 8th grade bands, 6:30 pm
- Spring Musical pit orchestra info coming out soon. Performances on 3/13, 3/14, $3 / 20$, and $3 / 21$.
- Spring Break Florida trip meeting on Monday 3/2 at 7:30 pm in band room
- Spring Break Florida Disney performance confirmed for the Magic Kingdom parade on Wednesday afternoon

Treasurer's Report (Laura Land)

- See attached 2019-2020 report
- Key highlights
- Funding provided for Senior recognition for HMB last home game, snacks for travel to/from Canadian parades
- Fundraising for Hungry Howies brought in over \$1300 total
- December concert guest conductor raised \$270
- Still funding for Great Idea account; submit ideas

Fundraising (Colleen Beattie, Lisa VanOphem)

- Past fundraisers
- Oceania restaurant night, \$128
- Bravo is tonight
- Hungry Howies sold 665 pizzas (1/2 of normal sales)
- Yankee Candle, $\$ 617$ total
- CoZzzy sheet sale, $\$ 340$ total
- Upcoming fundraisers
- See second semester calendar emailed out
- Expedition Soap Company in spring, local company selling soap, loofah, bath bombs, body butter, all under $\$ 10$; average $37 \%$ profit
- Scrip is ongoing, moving March deadline for physical cards from 3/13 to 3/6 since Disney only takes physical cards; will allow time for cards to be delivered before Spring Break trip. Working on video on how to take advantage of Scrip
- Restaurant nights (several take Scrip)
- $2 / 11$ for Chipotle
- 3/10 for Panera (off Livernois)
- $4 / 21$ for Leo's Coney Island (across from RHS)
- $5 / 6$ for Potbelly
- June TBD for Menchies
- Group question on dates; confirmed restaurants will not offer options for Friday - Sunday


## Activities (Smiti Gupta)

- Band banquet is $4 / 27$ at Addison Oaks; more info to come via email. All students get awards (band letter for first year, pins for subsequent years). Group discussion on letter jackets.
- Scholarships auditions will be $4 / 22$. APFIM awards up to ten $\$ 100$ scholarships for underclassmen and two $\$ 500$ scholarships for graduating seniors. Family must be APFIM members. Still in need of a coordinator to assist.


## President's Report (Denise Baum)

- Marlena Radabaugh is new website coordinator
- 2020-2021 Board Positions are open. Nominating Committee (Denise Baum, Colleen Beattie, Lisa Wattai) is looking for interested individuals
- Positions are for 1 year
- Brief summary of positions presented; full info in the By-laws posted on the website
- 2020-2021 slate will be presented at 3/16/2020 meeting and voted on at $4 / 20 / 2020$ meeting (newly added to calendar of general meetings)

Meeting adjourned at 7:45 pm.
Next APFIM meeting is Monday, March 16, 2020

APFIM - JAN. 13. 20 RCA Attendance
LoRI PRICE
LAURA LAND
barbara benadetto
Chis Batchelder
Theresa Hazard
Lisa vanophem
Jennifer Li m
Kinky Wolsey
Beth Poss
MIKE STACHECRI
Krista Herman
Denise Baum
Chis Baum
Colleen Beattie

## Adams Parents for Instrumental Music 2019-2020 Financial Statements 1/12/20

## ANNUAL INCOME AND EXPENSES

|  | $\begin{gathered} \text { 2019-2020 } \\ \text { Budget } \\ \hline \end{gathered}$ | Actual Year-to-Date | Projected Annual | Student Accounts |
| :---: | :---: | :---: | :---: | :---: |
| Income |  |  |  |  |
| Membership | 9,500.00 | 100.00 | 9,500.00 |  |
| APFIM Fundraisiers |  |  |  |  |
| Brick Pavers | 350.00 |  | 350.00 |  |
| Guest Conductor | 300.00 | 270.00 | 270.00 |  |
| Option Two | 8,600.00 | 8,600.00 | 8,600.00 |  |
| Restaurant Nights | 1,750.00 | 306.74 | 1,656.74 |  |
| APFIM/Student Fundraisiers (25/75) |  |  | -- |  |
| Cozzzy bedsheets | 65.00 | - | 65.00 |  |
| Expedition Soaps | - | - | 200.00 |  |
| Hungry Howie's | 480.00 | 346.00 | 346.00 | 984.00 |
| Jimmy John's | 155.00 | 115.00 | 115.00 | 345.00 |
| Mattress Sale | 1,200.00 | 37.50 | 200.00 | 37.50 |
| SCRIP | 200.00 | 810.45 | 300.00 | 333.41 |
| Yankee Candle | 100.00 | 490.40 | 120.00 |  |
| Total Fundraisers | 13,200.00 | 10,976.09 | 12,222.74 | 1,699.91 |
| Other Income |  |  |  |  |
| AmazonSmile | 90.00 | 29.69 | 90.00 |  |
| Donations | 200.00 |  | 200.00 |  |
| Festival Ticket Sales | 250.00 | 222.00 | 222.00 |  |
| Grocery Store Rewards | 780.00 | 323.64 | 780.00 |  |
| Performances and Parades | 715.00 | 870.00 | 870.00 |  |
| Spiritwear (net of sales tax) | 1,500.00 | (138.00) | 1,000.00 |  |
| Other Income | - | 63.00 | 63.00 |  |
| Total Other Income | 3,535.00 | 1,370.33 | 3,225.00 |  |
| Total Income | 26,235.00 | 12,446.42 | 24,947.74 |  |
| Expenses |  |  |  |  |
| Board Discretionary | $(1,400.00)$ | (249.79) | (600.00) |  |
| Concert Programs | (200.00) | (149.12) | (200.00) |  |
| Director Discretionary | $(3,000.00)$ | 610.51 | $(3,000.00)$ |  |
| Key Student Leadership Summer Camp | $(1,835.00)$ |  | $(1,835.00)$ |  |
| Events/Recognition | (9,600.00) | $(4,905.67)$ | (9,192.51) |  |
| Guest Musicians/Clinicians | (850.00) | (150.00) | (850.00) |  |
| Marching Band Camp | $(3,938.05)$ | (23.92) | $(3,938.05)$ |  |
| Marching Band Maintenance | (560.00) | $(1,487.00)$ | (560.00) |  |
| Scholarships | (2,100.00) | (900.00) | $(2,000.00)$ |  |
| Spring Break Chaperone Fingerprinting | (200.00) | (50.00) | (200.00) |  |
| Supplies/Administrative Expenses | (650.00) | (131.30) | (650.00) |  |
| Uniform Maintenance-Concert Bands | (500.00) | 9.18 | (500.00) |  |
| Uniform Maintenance-Marching Band | (200.00) | (79.00) | (200.00) |  |
| Uniforms-New Member HMB Summer Polo | (1,200.00) |  | $(1,200.00)$ |  |
| Total Expenses | $(26,233.05)$ | (7,506.11) | (24,925.56) |  |
| Current Year Ordinary Income/(Loss) | 1.95 | 4,940.31 | 22.18 |  |


| Adams Parents for Instrumental Music 2019-2020 Financial Statements 1/12/20 |  |  |  |
| :---: | :---: | :---: | :---: |
| DETAIL INFORMATION AND BANK BALANCES |  |  |  |
|  | 2019-2020 <br> Budget | Actual Year-to-Date | Projected Annual |
| Restaurant Night |  |  |  |
| Blaze Pizza | 50.00 |  | - |
| Bravo | 650.00 |  | 650.00 |
| Buffalo Wild Wings | 120.00 |  | 120.00 |
| Chipotle | 380.00 |  | 380.00 |
| Leo's Coney Island | - |  | 50.00 |
| MOD Pizza | 25.00 |  | - |
| Noodles \& Co. | 250.00 | 177.87 | 177.87 |
| Oceania Inn | 125.00 | 128.87 | 128.87 |
| Panda Express | 50.00 |  | - |
| Panera | 100.00 |  | 100.00 |
| Potbelly | - |  | 50.00 |
|  | 1,750.00 | 306.74 | 1,656.74 |
| Marching Band Camp |  |  |  |
| Camper Fees | 45,074.95 |  | 45,074.95 |
| Community Snacks | (750.00) |  | (750.00) |
| Instructor Fees | $(2,800.00)$ |  | $(2,800.00)$ |
| Chaperone Expenses/Fingerprinting | (500.00) |  | (500.00) |
| Lanyards | (250.00) |  | (250.00) |
| Medical Staff | (300.00) |  | (300.00) |
| Supplies, Gatorade, Bonfire \& Popsicles | (700.00) | (23.92) | (700.00) |
| Colombiere | $(43,713.00)$ |  | $(43,713.00)$ |
|  | (3,938.05) | (23.92) | (3,938.05) |
| Marching Band Maintenance |  |  |  |
| Marching Band Maintenance Fees | 8,400.00 |  | 8,400.00 |
| Disposable Rain Coats | (150.00) | - | (150.00) |
| Drill Charts/Drumline/Color Guard Half Time | (2,730.00) | (500.00) | (2,730.00) |
| Dry Cleaning - Uniforms \& Rain Jackets | (2,520.00) |  | (2,520.00) |
| Gloves | (850.00) |  | (850.00) |
| Half Time Sheet Music | (450.00) |  | (450.00) |
| Instructor Fees | (2,260.00) | (987.00) | $(2,260.00)$ |
|  | (560.00) | $(1,487.00)$ | (560.00) |
| Events/Recognition Detail |  |  |  |
| 1st Marching Band Rehearsal Dinner | 200.00 |  | 200.00 |
| 5th Grade Concert-Lunch for WE | 140.00 | 137.90 | 137.90 |
| Awards | 2,500.00 |  | 2,500.00 |
| Awards Banquet | - | 100.00 | - |
| Concert Afterglow | 150.00 | - | 150.00 |
| Festival Snacks | 150.00 | 121.97 | 121.97 |
| Family Picnic | 1,000.00 | 901.68 | 901.68 |
| Game Day Apples | 300.00 | 270.00 | 270.00 |
| Homecoming Game Dinner | 500.00 | 665.12 | 665.12 |
| Hosting RCS Game Dinner/1st Home Game | 800.00 | 856.39 | 856.39 |
| Hosting-8th Grade Bands | 700.00 | 672.31 | 672.31 |
| Lemonade \& Cookie Reception | 200.00 |  | 200.00 |
| Mentor Program Meals | 260.00 | 132.50 | 132.50 |
| Mini Band Camp Dinner | 500.00 |  | 500.00 |
| Pep Band Food | 200.00 |  | 200.00 |
| Pit Food | 300.00 |  | 300.00 |
| Sarnia Dinner/Bus Snacks | 700.00 | 425.52 | 425.52 |
| Senior Boutonniere | 100.00 |  | 100.00 |
| Senior Final Game Recognition | 100.00 | 57.64 | 57.64 |
| Senior Recognition Game Dinner | 500.00 | 501.48 | 501.48 |
| Tree Decorating Party | 100.00 | 6.00 | 100.00 |
| Other (Water, Paper Products) | 200.00 | 57.16 | 200.00 |
| Total Events/Recognition | 9,600.00 | 4,905.67 | 9,192.51 |


| Bank Account Balances | APFIM General Funds | Permanent Reserve | Great Idea Fund | APFIM TOTAL | Student Accounts |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 9/1/2019 | (0.00) | 5,000.00 | 6,483.04 | 11,483.04 | 2,018.67 |
| Curent Year Ordinary Net Income/(Loss) | 4,940.31 | - |  | 4,940.31 | 1,699.91 |
| Transfers |  |  |  | - |  |
| New Concert Vests and Bow Ties |  |  | $(1,641.10)$ | $(1,641.10)$ |  |
| Student Funds Used/Overpayments |  |  |  |  | 42.00 |
| Ending Balance | 4,940.31 | 5,000.00 | 4,841.94 | 14,782.25 | 3,760.58 |

